

# Issue Brief

## Findings from HSC



### SCHIP, MEDICAID EXPANSIONS LEAD TO SHIFTS IN CHILDREN'S COVERAGE

by Peter J. Cunningham, James D. Reschovsky and Jack Hadley

*Recent expansions of the State Children's Health Insurance Program (SCHIP) and Medicaid have led to significant shifts in insurance coverage for children. New findings from the Center for Studying Health System Change (HSC) show that the proportion of low-income children who were uninsured dropped from 20.1 percent in 1997 to 16.1 percent in 2001, a result of significant increases in public program coverage. The net effect of these gains in coverage was limited, however, by a decline in private insurance coverage (from 47% in 1997 to 42.3% in 2001). The drop in private insurance was due, in part, to substitution of public for private insurance coverage.*

### An Ambitious Effort to Cover Kids

**S**CHIP was enacted in 1997 to reduce the number of low-income children without health insurance, especially those in families who lacked access to employer-sponsored coverage and/or Medicaid. Under SCHIP, states could expand eligibility in existing Medicaid programs or establish separate child health programs. To limit the number of privately insured children who might switch to SCHIP and Medicaid, Congress required states to adopt strategies to prevent children with private insurance coverage from enrolling. Many states require applicants to be uninsured for a period of time (usually three to six months) before being allowed to enroll; others collect information on current and

past insurance coverage during the application process; and still other states impose higher cost sharing than is customary in public insurance programs for low-income people.

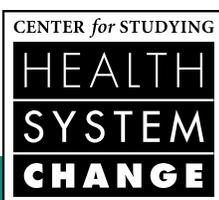
States also adopted a variety of strategies to increase enrollment among eligible children, including reducing administrative barriers, simplifying the application process and developing or expanding outreach activities to promote the program and encourage parents to enroll their eligible children.

Enrollment in all SCHIP-related programs reached 3.5 million children by late 2001.<sup>1</sup> In addition, Medicaid enrollment among those eligible under pre-SCHIP rules grew, due in part to

increased outreach and simplification of enrollment.<sup>2</sup>

### Fewer Uninsured, But Private Coverage Declines, Too

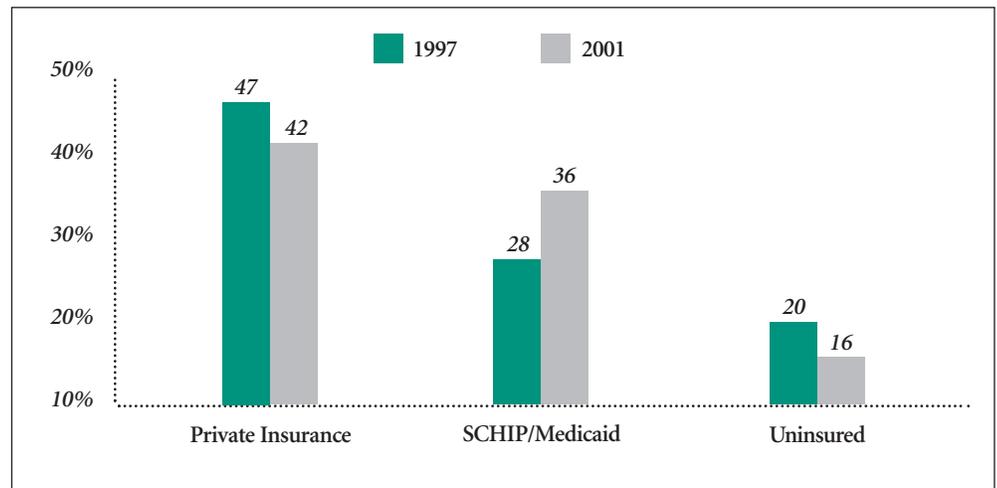
Results from the Community Tracking Study (CTS) Household Survey covering 1997-2001 show that among children in families with incomes below 200 percent of the federal poverty level (or about \$36,000 for a family of four in 2001), the proportion with SCHIP or Medicaid coverage increased nearly eight percentage points, from 28.4 percent in 1997 (before SCHIP was enacted) to 36 percent in 2001 (see Figure 1 and Table 1). This increase in public





**The proportion  
of low-income  
children who were  
uninsured dropped  
four percentage  
points, from 20.1  
percent in 1997  
to 16.1 percent  
in 2001.**

**Figure 1**  
**Changes in Health Insurance Coverage of Low-Income Children<sup>1</sup>**



Note: Change between 1997 and 2001 is statistically significant for all categories of insurance coverage.

<sup>1</sup>Living in families with incomes below 200 percent of poverty.

Source: HSC Community Tracking Study Household Survey

coverage came from both the uninsured and those with private insurance coverage. The proportion of low-income children who were uninsured dropped four percentage points, from 20.1 percent in 1997 to 16.1 percent in 2001, while the proportion of privately insured children dropped 4.7 percentage points, from 47 percent in 1997 to 42.3 percent in 2001. The largest changes in coverage occurred among children in families with incomes between 100 percent and 200 percent of poverty, the primary SCHIP target group.

### Coverage Changes Vary by State

Coverage expansions due to SCHIP vary from state to state. For example, some states were already covering large numbers of low-income children in Medicaid and other state-run programs, so they did not need to expand eligibility as much as other states did. Thirteen states and the District of Columbia (representing about 40% of low-income children) had large expansions in eligibility (defined as a 50 percentage point or higher increase in the proportion of eligible low-income children), while six states (representing

about 16% of low-income children) had no eligibility expansions.<sup>3</sup>

States that expanded eligibility by 50 percentage points or more saw the largest changes in public and private coverage rates. In these states, the fraction of low-income children with SCHIP or Medicaid coverage jumped almost 14 percentage points, from 24.5 percent in 1997 to 38.3 percent in 2001 (see Table 2). By comparison, coverage in states that had smaller or no eligibility expansions increased only about three percentage points, a change that was not statistically significant. Virtually all of the decrease in private insurance coverage among low-income children between 1997 and 2001 occurred in those states with the largest expansions in eligibility.<sup>4</sup>

In contrast, the percent of low-income children who were uninsured decreased significantly in states that had small eligibility expansions as well as those with larger expansions. Although the size of the decrease in the percent uninsured was slightly higher in states with the largest expansions in eligibility (5.3 percentage points, compared with 3.4 percentage points for states with smaller or no changes in eligibility), the

differential is much smaller than for the change in public and private coverage.

### Reaching Out to Eligible Families

That the percentage of uninsured children declined even in areas with little or no increase in eligibility suggests that other factors—especially outreach efforts to increase participation and reduce administrative barriers—contributed to the decrease as well. Many parents of uninsured children who are eligible for SCHIP or Medicaid are not aware of the programs, do not believe their children are eligible, are not interested or are discouraged by onerous enrollment procedures.<sup>5</sup>

States have made extensive efforts to reach out to families whose children may be eligible for SCHIP and to reduce administrative barriers to enrollment. Federal and state governments have committed substantial resources to advertising, Web sites and toll-free hotlines to promote enrollment. States have worked with schools, health care providers, private employers and social service agencies to screen for eligible children and encourage their parents to get them enrolled.

Since enrollment procedures often have been cited as barriers to enrollment in Medicaid, most states have also tried to streamline their procedures for SCHIP and Medicaid, such as shortening the application form, not requiring face-to-face interviews or asset tests and allowing presumptive eligibility (granting short-term eligibility before an actual determination is made so the child can receive immediate health services).

Anecdotal evidence and case study findings suggest that these activities are increasing participation of eligible children.<sup>6</sup> Increased participation also may help to explain the near doubling of SCHIP enrollment between 2000 and 2001, despite the fact that most of the major eligibility expansions occurred before 2000.<sup>7</sup> Findings from the CTS show that participation rates among

**Table 1**  
**Health Insurance Coverage, Children Age 19 and Under**

	PERCENT WITH COVERAGE			CHANGE 1997-2001
	1997	1999	2001	
<b>ALL CHILDREN AGE 19 AND UNDER</b>				
PRIVATE INSURANCE	70.8%	69.3%	69.9%	-0.9%
SCHIP/MEDICAID	14.2	15.4	16.8	2.6 <sup>#</sup>
OTHER <sup>1</sup>	3.6	3.8	3.9	0.3
UNINSURED	11.5	11.5	9.4*	-2.1 <sup>#</sup>
<b>200% OF POVERTY OR HIGHER</b>				
PRIVATE INSURANCE	89.3	89.8	86.0*	-3.3 <sup>#</sup>
SCHIP/MEDICAID	3.1	2.7	5.6*	2.5 <sup>#</sup>
OTHER <sup>1</sup>	2.9	2.6	2.8	-0.1
UNINSURED	4.7	4.9	5.5	0.8
<b>LESS THAN 200% OF POVERTY</b>				
PRIVATE INSURANCE	47.0	41.5*	42.3	-4.7 <sup>#</sup>
SCHIP/MEDICAID	28.4	32.6*	36.0	7.6 <sup>#</sup>
OTHER <sup>1</sup>	4.6	5.5	5.7	1.1
UNINSURED	20.1	20.5	16.1*	-4.0 <sup>#</sup>
<b>BETWEEN 100-200%</b>				
PRIVATE INSURANCE	63.8	56.2*	57.1	-6.7 <sup>#</sup>
SCHIP/MEDICAID	13.4	20.8*	24.2	10.8 <sup>#</sup>
OTHER <sup>1</sup>	4.0	5.1	5.8	1.8 <sup>#</sup>
UNINSURED	18.9	17.9	13.0*	-5.9 <sup>#</sup>
<b>LESS THAN 100% OF POVERTY</b>				
PRIVATE INSURANCE	25.5	23.0	23.6	-1.9
SCHIP/MEDICAID	47.6	47.3	50.9	3.3
OTHER <sup>1</sup>	5.4	5.9	5.5	0.1
UNINSURED	21.5	23.7	20.0	-1.5

<sup>1</sup> "Other" includes those covered by military insurance, Indian Health Service, Medicare and other public programs.

\* Change from previous survey is statistically significant at p<.05 level.

# Change from 1997 to 2001 is statistically significant at p<.05 level.

Source: HSC Community Tracking Study Household Survey

low-income children eligible for SCHIP or Medicaid increased from 60 percent in 1999 to 66 percent in 2001. The increases were especially large in communities that had the highest rates of uninsured children.<sup>8</sup>

### Coverage Expansions Result in Some Substitution

SCHIP expansions also resulted in some substitution of public for private coverage, sometimes also referred to as crowd out.

**Table 2****Changes in SCHIP/Medicaid Coverage Among Low-Income Children Age 19 and Under<sup>1</sup>**

	1997	2001	CHANGE 1997-2001
PERCENT WITH SCHIP/MEDICAID	28.4%	36.0%	7.6%*
IN STATES WITH LARGE INCREASE IN ELIGIBILITY <sup>2</sup>	24.5	38.3	13.8*
IN STATES WITH SMALLER OR NO INCREASE IN ELIGIBILITY	30.9	34.1	3.2
PERCENT WITH PRIVATE INSURANCE	47.0	42.3	-4.7*
IN STATES WITH LARGE INCREASE IN ELIGIBILITY <sup>2</sup>	46.1	37.0	-9.1*
IN STATES WITH SMALLER OR NO INCREASE IN ELIGIBILITY	47.5	46.4	-1.1
PERCENT WITH OTHER COVERAGE	4.6	5.7	1.1
IN STATES WITH LARGE INCREASE IN ELIGIBILITY <sup>2</sup>	5.3	5.9	0.6
IN STATES WITH SMALLER OR NO INCREASE IN ELIGIBILITY	4.2	5.5	1.3
PERCENT UNINSURED	20.1	16.1	-4.0*
IN STATES WITH LARGE INCREASE IN ELIGIBILITY <sup>2</sup>	24.1	18.8	-5.3*
IN STATES WITH SMALLER OR NO INCREASE IN ELIGIBILITY	17.4	14.0	-3.4*

<sup>1</sup> By extent of change in eligibility.<sup>2</sup> Large increase in eligibility is defined as an increase of 50 percentage points or higher in the percent of low-income children eligible for SCHIP/Medicaid coverage, when state rules are applied to a standardized population of low-income children.

\* Change is statistically significant at p&lt;.05 level.

Source: HSC Community Tracking Study Household Survey

**SCHIP expansions****resulted in****some substitution****of public for****private coverage.**

Substitution occurs when some children who enroll in SCHIP and Medicaid would have been enrolled in private insurance coverage had there been no public program expansions. This may include parents taking advantage of free or lower-cost public coverage by directly switching their children from private to public coverage (which states were required to try and prevent). But substitution also could occur indirectly over time as public coverage expansions create additional avenues of coverage for children whose economic circumstances change.

A multivariate analysis of CTS data indicates that about one-fourth of the increase

in public coverage among children in families with incomes less than 200 percent of poverty between 1997 and 2001 involved substitution of public coverage for private.<sup>9</sup> Among children in families with incomes between 100 percent and 200 percent of poverty (the primary SCHIP target group), about 39 percent of the increase in SCHIP or Medicaid involved substitution.

These estimates are consistent with earlier ones of the extent of substitution when Medicaid eligibility was expanded in the late 1980s and early 1990s (although estimates for the latter vary considerably due to different



---

**SCHIP and  
Medicaid provide  
an important  
safety net for  
children who lose  
private insurance  
coverage.**

---

data and methods used to compute substitution).<sup>10</sup> Given the much higher rates of private coverage for the SCHIP target population, one might have expected substitution in SCHIP to be higher than in the previous Medicaid expansions. But substitution with SCHIP also might be lower because states are required to adopt explicit procedures for preventing switching from private to public coverage. While some states simply collect information on the amount of substitution with the implicit promise that they will act if it is found to be significant, others have implemented explicit measures, most commonly requirements that children be uninsured for a certain time period (typically three to six months) before being allowed to enroll in SCHIP or collecting information on previous insurance coverage.

Although the results show that there has been substitution of public for private coverage, this does not necessarily mean that the measures designed to prevent direct switching from private to public coverage have been ineffective. Rather, the substitution that occurred over the four-year period captured by the CTS surveys may be much more complex.

Studies have documented that movement into and out of various types of insurance is much more dynamic than is captured by surveys taking snapshots of coverage every one or two years, as with the CTS.<sup>11</sup> For example, some children experience temporary spells of being uninsured or being enrolled in Medicaid when a parent loses a job. In the absence of SCHIP, many of these children eventually might have returned to private insurance when their parents got new or better jobs or bought an individual insurance policy, but they remain enrolled in SCHIP instead. Most current crowd-out protections do not address this form of substitution.

### **State Budget Cuts Could Imperil Coverage Gains**

States have begun to fulfill the vision of SCHIP to reduce the number of uninsured children. While expansion of public coverage

has led to some displacement of private insurance coverage, more recent gains indicate that the program is also reducing the number of uninsured children. However, the slow national economy, rising costs for private insurance coverage and growing state budget deficits threaten to block further progress or even erode gains made to date.<sup>12</sup>

Faced with mounting deficits and growing Medicaid budgets, most states turned to cost containment first, including prescription drug cost controls, reducing or freezing provider payments, cutting benefits or increasing beneficiary copayments and reducing or restricting Medicaid eligibility.<sup>13</sup> SCHIP largely escaped any reduction in eligibility or benefits, although some states reduced their outreach efforts.<sup>14</sup>

Rising unemployment and premium increases will decrease the availability and affordability of private insurance for many parents of low-income children. SCHIP and Medicaid provide an important safety net for children who lose private insurance coverage when their parents become unemployed, or when their parents can no longer afford the escalating costs of private insurance coverage. Thus, any reductions in eligibility due to state budget pressures will put more children at risk of losing coverage entirely. ●

### **Notes**

1. Smith, Vernon K., and David M. Rousseau, *SCHIP Program Enrollment: December 2001 Update*, Kaiser Commission on Medicaid and the Uninsured (July 2002).
2. Bruen, Brian K., and John Holahan, *Acceleration of Medicaid Spending Reflects Mounting Pressures*, Kaiser Commission on Medicaid and the Uninsured (May 2002); Rosenbach, Margo, et al., *Implementation of the State Children's Health Insurance Program: Momentum Is Increasing After a Modest Start*, Mathematica Policy Research, Inc. (January 2001).
3. The size of the eligibility expansions in each state in the CTS is determined by computing the percent of low-income children eligible for SCHIP/Medicaid coverage for 1997 and 2001. This is done by applying the state- and year-specific eligibility criteria to a standardized population of low-income children based on

## Data Source and Methods

*This Issue Brief presents findings from the HSC Community Tracking Study Household Survey, a nationally representative telephone survey of the civilian, noninstitutionalized population conducted in 1996-97, 1998-99 and 2000-01. For discussion and presentation, we refer to single calendar years of the survey (1997, 1999 and 2001). Data were supplemented by in-person interviews of households without telephones to ensure proper representation. Each round of the survey contains information on about 60,000 people, including more than 10,000 children. The response rates for the surveys ranged from 59 percent to 65 percent.*

*More detailed information on survey methodology can be found at [www.hschange.org](http://www.hschange.org).*

### Web Exclusive



Supplementary data tables related to this Issue Brief are available online at [www.hschange.org](http://www.hschange.org).

**ISSUE BRIEFS** are published by the Center for Studying Health System Change.

President: Paul B. Ginsburg  
Director of Public Affairs: Richard Sorian  
Editor: The Stein Group

For additional copies or to be added to the mailing list, contact HSC at:  
600 Maryland Avenue, SW  
Suite 550  
Washington, DC 20024-2512  
Tel: (202) 554-7549  
(for publication information)  
Fax: (202) 484-5261  
(for general HSC information)  
[www.hschange.org](http://www.hschange.org)

- the 1996-97 CTS Household Survey. Using a standardized population to compute eligibility holds constant differences in population characteristics across states and over time, which could result in some of the variation in eligibility being due to factors other than the differences and/or changes in eligibility standards.
4. A multivariate analysis that also controls for individual characteristics, changes in health insurance costs and other market factors confirms that increases in eligibility for SCHIP/Medicaid coverage directly led to a decrease in private insurance coverage relative to SCHIP/Medicaid coverage between 1997 and 2001. A multivariate analysis of the effects of eligibility expansions on changes in coverage between 1997 and 1999 can be found in Cunningham, Peter J., Jack Hadley and James Reschovsky, "The Effects of SCHIP on Children's Health Insurance Coverage: Early Evidence from the Community Tracking Study," *Medical Care Research and Review*, Vol. 59, No. 4 (December 2002). These results, updated to include data for 2000-01, can be found at [www.hschange.org](http://www.hschange.org). These updated results generally are consistent with the earlier analysis in terms of the effects of eligibility expansions on changes in coverage.
  5. Kenney, Genevieve, and Jennifer Haley, "Why Aren't More Uninsured Children Enrolled in Medicaid or SCHIP?" *New Federalism: National Survey of America's Families*, No. B-35, Urban Institute (May 2001).
  6. Felland, Laurie E., and Andrea M. Benoit, *Communities Play Key Role in Extending Public Health Insurance to Children*, Issue Brief No. 44, Center for Studying Health System Change, Washington, D.C. (October 2001).
  7. Smith and Rousseau, op. cit.
  8. Cunningham, Peter J., "SCHIP Making Progress: Participation Increases as Children's Uninsurance Declines," Working Paper, Center for Studying Health System Change, Washington, D.C. (July 2002).
  9. Estimates of substitution were obtained from multivariate regression analyses of the effects of eligibility increases on changes in coverage between 1997 and 2001, while also controlling for changes in individual characteristics, health insurance costs and other factors that may be associated with coverage changes. The regression results were used to simulate coverage rates for 2000-01, assuming that eligibility remained at 1996-97 levels. The simulations were then used to compute the proportion of the total increase in SCHIP/Medicaid coverage between 1997 and 2001 that is due to the SCHIP/Medicaid-related decrease in private insurance coverage (i.e., that part of the decrease in private insurance that is explained by SCHIP/Medicaid eligibility expansions). The results of the multivariate analysis and simulations are provided in supplementary data tables to this report. More detail on the methodology used to derive estimates of substitution is provided in Cunningham, Hadley and Reschovsky, op. cit.
  10. Dubay, Lisa, *Expansions in Public Health Insurance and Crowd-Out: What the Evidence Says*, The Henry J. Kaiser Family Foundation (1999).
  11. Bennefield, Robert L., "Who Loses Coverage and for How Long?" *Current Population Reports*, U.S. Census Bureau (July 1998).
  12. Bruen and Holahan, op. cit.
  13. Smith, Vernon, and Victoria Wachino, *Medicaid Spending Growth: Results from a 2002 Survey*, Kaiser Commission on Medicaid and the Uninsured (September 2002).
  14. Howell, Embry, Ian Hill and Heidi Kapustka, *SCHIP Dodges the First Budget Ax*, Health Policy Online, No. 3, Urban Institute (September 2002).